

Don Delaney

From: "Dave Spalding" <dspalding@windpl.usinc.com>
To: "Don Delaney" <dhdco@comcast.net>
Sent: Thursday, March 06, 2008 8:06 PM
Subject: RE: Turning Glare Into Watts -- NY Times March 6, 08

DON --

You can't place a "gun" to anyone's HEAD and make them sign a contract.

So, I will not communicate until I close the deal. That's a relief for me !!

Dave

From: Don Delaney [mailto:dhdco@comcast.net]
Sent: Thu 3/6/2008 9:46 AM
To: Dave Spalding
Subject: Re: Turning Glare Into Watts -- NY Times March 6, 08

Dave,

I feel the same way Steve Crane feels about this. When are you going to get a deal done? What is going on with EnXco? They were supposed to get back to you on Friday 2-29-08. Have they lost interest? Did they do all that work, and then not make an offer. Something does not add up about all of this, meaning the time frame you communicated to us and then no action. I know you are working very hard to get something done, but results are what you will get accolades for. Please don't communicate unless you have a contract. Don Delaney
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Wheaton, IL 60187
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----- Original Message -----

From: Dave Spalding
To: John Lockhart ; Steve Crane ; Don Delaney
Sent: Thursday, March 06, 2008 8:11 AM
Subject: Turning Glare Into Watts -- NY Times March 6, 08

THE ENERGY CHALLENGE

Turning Glare Into Watts

By MATTHEW L. WALD – NEW YORK TIMES – Page 1A of Business
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